



**Edmund G. Brown, Jr**  
*Governor*

**Panorea Avdis**  
*Director*

**Will Koch**  
*Chief Deputy Director*

**Scott Dosick**  
*Assistant Deputy Director,  
California Competes  
Tax Credit Program*

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### California Competes Tax Credit Program

#### Committee Meeting

**Thursday, November 16, 2017**  
**10:30 a.m.**

Department of Food and Agriculture  
Auditorium  
1220 N Street  
Sacramento, CA 95814

And (via teleconference)  
Fontana City Hall  
Executive Conference Room  
8353 Sierra Avenue  
Fontana, CA 92335

#### MEMBERS:

**Panorea Avdis**, *Chair*  
*Director*  
*Governor's Office of Business  
and Economic Development*

**John Chiang**  
*State Treasurer*

**Michael Cohen**, *Director*  
*Department of Finance*

**Denise Zapata**, *Appointee of  
the Senate Committee on Rules*

**Madeline Janis**, *Appointee of  
the Speaker of the Assembly*

### AGENDA

**UPDATE: The California Competes Tax Credit Committee APPROVED the following agreements on**

**November 16, 2017**

1. SF Motors, Inc.

Industry: Autonomous Vehicle Research and Development

Primary Location(s): Santa Clara

Employee Net Increase:

357

Investment:

\$10,884,910

Amount of Tax Credit:

\$7,500,000

Link to Tax Credit Agreement: <http://bit.ly/sfmotors>



2. CU Direct Corporation  
Industry: Software Development  
Primary Location(s): Ontario  
Employee Net Increase: 201  
Investment: \$42,975,000  
Amount of Tax Credit: \$3,150,000  
Link to Tax Credit Agreement: <http://bit.ly/cudirectcorp>
  
3. The Trade Desk, Inc.  
Industry: Software Development  
Primary Location(s): Ventura  
Employee Net Increase: 205  
Investment: \$33,799,253  
Amount of Tax Credit: \$3,100,000  
Link to Tax Credit Agreement: <http://bit.ly/thetradedesk>
  
4. United Parcel Service, Inc.  
Industry: Transportation and Logistics Services  
Primary Location(s): Moreno Valley  
Employee Net Increase: 980  
Investment: \$275,000,000  
Amount of Tax Credit: \$3,000,000  
Link to Tax Credit Agreement: <http://bit.ly/upsincorporated>
  
5. Pacific Dental Services LLC  
Industry: Human Resources and Payroll Services  
Primary Location(s): Irvine  
Employee Net Increase: 293  
Investment: \$81,720,000  
Amount of Tax Credit: \$2,650,000  
Link to Tax Credit Agreement: <http://bit.ly/pacificdentalservices>
  
6. Califia Farms LLC  
Industry: Beverage Manufacturing  
Primary Location(s): Bakersfield, Los Angeles, and Central Valley  
Employee Net Increase: 300  
Investment: \$43,110,000  
Amount of Tax Credit: \$2,450,000  
Link to Tax Credit Agreement: <http://bit.ly/califiafarms>



- 7. CalPlant I LLC  
Industry: Wood Product Manufacturing  
Primary Location(s): Willows  
Employee Net Increase: 84  
Investment: \$168,162,763  
Amount of Tax Credit: \$2,000,000  
Link to Tax Credit Agreement: <http://bit.ly/calplant>
  
- 8. Retrophin, Inc.  
Industry: Biopharmaceutical Research and Development and Manufacturing  
Primary Location(s): San Diego  
Employee Net Increase: 140  
Investment: \$500,000  
Amount of Tax Credit: \$2,000,000  
Link to Tax Credit Agreement: <http://bit.ly/retrophininc>
  
- 9. Meggitt (San Diego), Inc.  
Industry: Aerospace Component Manufacturing  
Primary Location(s): San Diego  
Employee Net Increase: 188  
Investment: \$17,407,400  
Amount of Tax Credit: \$2,000,000  
Link to Tax Credit Agreement: <http://bit.ly/meggittsandiego>
  
- 10. L3 Technologies, Inc.  
Industry: Defense Contracting  
Primary Location(s): Anaheim  
Employee Net Increase: 150  
Investment: \$7,500,000  
Amount of Tax Credit: \$1,900,000  
Link to Tax Credit Agreement: <http://bit.ly/l3technologies>
  
- 11. Yosemite Foods, Inc.  
Industry: Meat Processing  
Primary Location(s): Stockton  
Employee Net Increase: 186  
Investment: \$26,719,405  
Amount of Tax Credit: \$1,793,750  
Link to Tax Credit Agreement: <http://bit.ly/yosemitefoods>



12. Headspace, Inc.

Industry: Online Meditation Services

Primary Location(s): Santa Monica, Los Angeles County, and San Francisco

Employee Net Increase: 170

Investment: \$12,875,000

Amount of Tax Credit: \$1,525,000

Link to Tax Credit Agreement: <http://bit.ly/headspaceinc>

13. CJ America, Inc.

Industry: Snack Food Manufacturing and Distribution

Primary Location(s): Riverside or San Bernardino County

Employee Net Increase: 70

Investment: \$90,000,000

Amount of Tax Credit: \$1,500,000

Link to Tax Credit Agreement: <http://bit.ly/cjamerica>

14. Xeris Pharmaceuticals, Inc.

Industry: Pharmaceutical Product Development and Manufacturing

Primary Location(s): San Diego

Employee Net Increase: 38

Investment: \$3,016,392

Amount of Tax Credit: \$1,500,000

Link to Tax Credit Agreement: <http://bit.ly/xerispharmaceuticals>

15. Sila Nanotechnologies, Inc.

Industry: Battery Manufacturing

Primary Location(s): Alameda

Employee Net Increase: 213

Investment: \$138,500,000

Amount of Tax Credit: \$1,500,000

Link to Tax Credit Agreement: <http://bit.ly/silananotechnologies>

16. Phone Ware, Inc.

Industry: Telephone Call Center

Primary Location(s): San Diego

Employee Net Increase: 175

Investment: \$1,100,000

Amount of Tax Credit: \$1,450,000

Link to Tax Credit Agreement: <http://bit.ly/phoneware>



- 17. Whitefish Enterprises, Inc.  
Industry: Candle Manufacturing  
Primary Location(s): Sierra Foothills or Central Valley  
Employee Net Increase: 34  
Investment: \$2,210,000  
Amount of Tax Credit: \$1,350,000  
Link to Tax Credit Agreement: <http://bit.ly/whitefishenterprises>
  
- 18. FreshRealm LLC  
Industry: Speciality Food Distribution  
Primary Location(s): Ventura, Riverside County, and Northern California  
Employee Net Increase: 160  
Investment: \$8,350,000  
Amount of Tax Credit: \$1,250,000  
Link to Tax Credit Agreement: <http://bit.ly/freshrealm>
  
- 19. Vungle, Inc.  
Industry: Online Advertising  
Primary Location(s): San Francisco  
Employee Net Increase: 66  
Investment: \$5,384,859  
Amount of Tax Credit: \$1,100,000  
Link to Tax Credit Agreement: <http://bit.ly/vungleinc>
  
- 20. ALOM Technologies Corp  
Industry: Supply Chain Management Services  
Primary Location(s): Fremont, Milpitas, San Leandro, and Unknown  
Employee Net Increase: 111  
Investment: \$1,880,000  
Amount of Tax Credit: \$1,000,000  
Link to Tax Credit Agreement: <http://bit.ly/alomtechnologies>
  
- 21. AcuraStem, Inc.  
Industry: Stem Cell Biotechnology Research and Development  
Primary Location(s): Monrovia and Los Angeles  
Employee Net Increase: 38  
Investment: \$1,400,000  
Amount of Tax Credit: \$1,000,000  
Link to Tax Credit Agreement: <http://bit.ly/acurastem>



22. Custopharm, Inc.

Industry: Pharmaceutical Manufacturing

Primary Location(s): Carlsbad

Employee Net Increase: 26

Investment: \$48,040,000

Amount of Tax Credit: \$1,000,000

Link to Tax Credit Agreement: <http://bit.ly/custopharm>

23. Motor Vehicle Software Corporation

Industry: Software Development

Primary Location(s): Agoura Hills, Sacramento, and Southern California

Employee Net Increase: 100

Investment: \$17,750,000

Amount of Tax Credit: \$915,000

Link to Tax Credit Agreement: <http://bit.ly/motorvehiclesoftware>

24. 4 Creeks, Inc.

Industry: Construction and Engineering Consulting Services

Primary Location(s): Visalia, Bakersfield, Fresno, and San Luis Obispo

Employee Net Increase: 30

Investment: \$3,599,000

Amount of Tax Credit: \$800,000

Link to Tax Credit Agreement: <http://bit.ly/4creeks>

25. Cozad Trailer Sales LLC

Industry: Trailer Manufacturing

Primary Location(s): Stockton, Fresno

Employee Net Increase: 82

Investment: \$3,000,000

Amount of Tax Credit: \$800,000

Link to Tax Credit Agreement: <http://bit.ly/cozadtrailersales>

26. Hammer Corp

Industry: E-Commerce Technology and Marketing

Primary Location(s): San Diego

Employee Net Increase: 228

Investment: \$3,079,727

Amount of Tax Credit: \$750,000

Link to Tax Credit Agreement: <http://bit.ly/hammercorp>



27. Efficient Drivetrains, Inc.

Industry: Automotive Parts Manufacturing

Primary Location(s): Milpitas and Dixon

Employee Net Increase: 56

Investment: \$8,000,000

Amount of Tax Credit: \$750,000

Link to Tax Credit Agreement: <http://bit.ly/efficientdrivetrains>

28. XT Green, Inc.

Industry: Carpet Recycling

Primary Location(s): Rancho Cucamonga

Employee Net Increase: 59

Investment: \$13,992,344

Amount of Tax Credit: \$695,000

Link to Tax Credit Agreement: <http://bit.ly/xtgreen>

29. Koam Engineering Systems, Inc.

Industry: Cyber Security Consulting and Services

Primary Location(s): San Diego and San Diego County

Employee Net Increase: 100

Investment: \$1,000,000

Amount of Tax Credit: \$685,000

Link to Tax Credit Agreement: <http://bit.ly/koamengineeringsystems>

30. Taylor-Dunn Manufacturing Company

Industry: Electric and Conventional Vehicle Manufacturing

Primary Location(s): Anaheim and Orange or Los Angeles County

Employee Net Increase: 99

Investment: \$6,500,000

Amount of Tax Credit: \$660,000

Link to Tax Credit Agreement: <http://bit.ly/tayloranddunn>

31. Airgas USA LLC

Industry: Industrial Gas Supplier

Primary Location(s): Stockton

Employee Net Increase: 16

Investment: \$33,831,000

Amount of Tax Credit: \$500,000

Link to Tax Credit Agreement: <http://bit.ly/airgasusallc>



- 32. Cognitive Medical Systems, Inc.  
Industry: Healthcare Information Technology Services  
Primary Location(s): San Diego  
Employee Net Increase: 27  
Investment: \$240,300  
Amount of Tax Credit: \$500,000  
Link to Tax Credit Agreement: <http://bit.ly/cognitivemedicalsystems>
  
- 33. FoodService Partners, Inc.  
Industry: Specialty Food Distribution  
Primary Location(s): Richmond  
Employee Net Increase: 222  
Investment: \$8,500,000  
Amount of Tax Credit: \$500,000  
Link to Tax Credit Agreement: <http://bit.ly/foodservicepartners>
  
- 34. TenCate Advanced Composites USA, Inc.  
Industry: Polymer Materials Design and Manufacturing  
Primary Location(s): Morgan Hill and Fairfield  
Employee Net Increase: 47  
Investment: \$4,574,000  
Amount of Tax Credit: \$500,000  
Link to Tax Credit Agreement: <http://bit.ly/tencateadvanced>
  
- 35. Arto Brick / California Pavers  
Industry: Tile and Brick Manufacturing  
Primary Location(s): Gardena  
Employee Net Increase: 25  
Investment: \$3,600,000  
Amount of Tax Credit: \$500,000  
Link to Tax Credit Agreement: <http://bit.ly/artobrickcapavers>
  
- 36. Hi-Tech Emergency Vehicle Service, Inc.  
Industry: Emergency Vehicle Component Manufacturing  
Primary Location(s): Oakdale  
Employee Net Increase: 20  
Investment: \$2,050,000  
Amount of Tax Credit: \$500,000  
Link to Tax Credit Agreement: <http://bit.ly/hitechemergencyvehicleservice>





- 37. Freedom Home Health & Hospice, Inc.  
Industry: Healthcare Services  
Primary Location(s): Marysville  
Employee Net Increase: 42  
Investment: \$900,000  
Amount of Tax Credit: \$500,000  
Link to Tax Credit Agreement: <http://bit.ly/freedomhomehealth>
  
- 38. Alluxa, Inc.  
Industry: Optical Filter and Coating Manufacturing  
Primary Location(s): Santa Rosa  
Employee Net Increase: 38  
Investment: \$9,920,000  
Amount of Tax Credit: \$400,000  
Link to Tax Credit Agreement: <http://bit.ly/alluxainc>
  
- 39. Applied Aerospace Structures Corp.  
Industry: Aerospace Component Manufacturing  
Primary Location(s): Stockton  
Employee Net Increase: 51  
Investment: \$6,700,000  
Amount of Tax Credit: \$400,000  
Link to Tax Credit Agreement: <http://bit.ly/appliedaerospacestructures>
  
- 40. UB, Inc.  
Industry: Commercial Bakery  
Primary Location(s): West Sacramento  
Employee Net Increase: 19  
Investment: \$7,400,000  
Amount of Tax Credit: \$400,000  
Link to Tax Credit Agreement: <http://bit.ly/ubincorporated>
  
- 41. Telaeris, Inc.  
Industry: Location Tracking Software and Technology Development  
Primary Location(s): San Diego, Visalia  
Employee Net Increase: 10  
Investment: \$275,366  
Amount of Tax Credit: \$400,000  
Link to Tax Credit Agreement: <http://bit.ly/telaerisinc>



42. LHAS LLC

Industry: Automotive Repair  
Primary Location(s): Petaluma and Santa Rosa  
Employee Net Increase: 21  
Investment: \$1,225,000  
Amount of Tax Credit: \$400,000  
Link to Tax Credit Agreement: <http://bit.ly/lhasllc>

43. Telogiks LP

Industry: VOIP Telephone Service Provider  
Primary Location(s): Fullerton  
Employee Net Increase: 59  
Investment: \$450,000  
Amount of Tax Credit: \$400,000  
Link to Tax Credit Agreement: <http://bit.ly/telogikslp>

44. BDP Technologies LLC

Industry: Wastewater Treatment Technology Development and Services  
Primary Location(s): Bloomington, Los Angeles, Irvine, and Laguna Hills  
Employee Net Increase: 11  
Investment: \$6,000,000  
Amount of Tax Credit: \$360,000  
Link to Tax Credit Agreement: <http://bit.ly/bdptechnologies>

45. The Assay Depot, Inc.

Industry: Online Scientific Services  
Primary Location(s): Solana Beach  
Employee Net Increase: 49  
Investment: \$75,000  
Amount of Tax Credit: \$350,000  
Link to Tax Credit Agreement: <http://bit.ly/theassaydepot>

46. 4C Global, Inc.

Industry: General Contracting  
Primary Location(s): Visalia  
Employee Net Increase: 15  
Investment: \$1,390,000  
Amount of Tax Credit: \$350,000  
Link to Tax Credit Agreement: <http://bit.ly/4cglobal>



47. Chef Works, Inc.

Industry: Apparel Manufacturer, Design, and Distribution Services

Primary Location(s): Poway

Employee Net Increase: 83

Investment: \$5,360,000

Amount of Tax Credit: \$330,000

Link to Tax Credit Agreement: <http://bit.ly/chefworksinc>

48. ReAction Optics, Inc.

Industry: Optical Lens Manufacturing

Primary Location(s): Azusa

Employee Net Increase: 26

Investment: \$2,647,000

Amount of Tax Credit: \$330,000

Link to Tax Credit Agreement: <http://bit.ly/reactionoptics>

49. NFCC, Inc.

Industry: Automotive Repair

Primary Location(s): Fresno

Employee Net Increase: 37

Investment: \$3,718,000

Amount of Tax Credit: \$320,000

Link to Tax Credit Agreement: <http://bit.ly/nfccinc>

50. IFM Towing, Inc.

Industry: Automotive Towing Service Provider

Primary Location(s): San Diego

Employee Net Increase: 30

Investment: \$2,500,000

Amount of Tax Credit: \$305,000

Link to Tax Credit Agreement: <http://bit.ly/ifmtowing>

51. The Guru LLC

Industry: Software Development

Primary Location(s): San Diego

Employee Net Increase: 39

Investment: \$750,000

Amount of Tax Credit: \$300,000

Link to Tax Credit Agreement: <http://bit.ly/thegurullc>



52. Taboola, Inc.

Industry: Web Design and Marketing

Primary Location(s): Los Angeles

Employee Net Increase: 100

Investment: \$3,014,381

Amount of Tax Credit: \$275,000

Link to Tax Credit Agreement: <http://bit.ly/taboolainc>

53. Applied Statistics & Management, Inc.

Industry: Human Resources Software Development

Primary Location(s): Temecula

Employee Net Increase: 11

Investment: \$1,200,000

Amount of Tax Credit: \$250,000

Link to Tax Credit Agreement: <http://bit.ly/appliedstatisticsandmanagement>

54. Siteserver, Inc.

Industry: Web Hosting Services

Primary Location(s): Simi Valley

Employee Net Increase: 14

Investment: \$250,000

Amount of Tax Credit: \$250,000

Link to Tax Credit Agreement: <http://bit.ly/siteserverinc>

55. Pacific Planning Group, Inc.

Industry: Business Management Consulting Services

Primary Location(s): Laguna Beach, Los Angeles, Orange, and Sonoma

Employee Net Increase: 22

Investment: \$

Amount of Tax Credit: \$200,000

Link to Tax Credit Agreement: <http://bit.ly/pacificplanninggroup>

56. Sirens Java & Tea LLC

Industry: Coffee, Tea, and Baked Goods Café

Primary Location(s): San Pedro and Long Beach

Employee Net Increase: 8

Investment: \$5,200,000

Amount of Tax Credit: \$200,000

Link to Tax Credit Agreement: <http://bit.ly/sirensjavaandtea>



57. Ideal Cabinetry, Inc.  
Industry: Furniture Design and Manufacturing  
Primary Location(s): Fresno  
Employee Net Increase: 13  
Investment: \$690,000  
Amount of Tax Credit: \$200,000  
Link to Tax Credit Agreement: <http://bit.ly/idealcabinetry>
58. Techonsite Corporation  
Industry: Information Technology Services  
Primary Location(s): Marina del Rey  
Employee Net Increase: 10  
Investment: \$41,800  
Amount of Tax Credit: \$200,000  
Link to Tax Credit Agreement: <http://bit.ly/techonsite>
59. Inter-State Oil Co.  
Industry: Bulk Fuel and Oil Collection, Storage, and Delivery Services  
Primary Location(s): Sacramento  
Employee Net Increase: 14  
Investment: \$6,750,000  
Amount of Tax Credit: \$198,000  
Link to Tax Credit Agreement: <http://bit.ly/interstateoil>
60. Northern California Tile and Stone, Inc.  
Industry: General Contracting  
Primary Location(s): Sacramento  
Employee Net Increase: 26  
Investment: \$1,240,000  
Amount of Tax Credit: \$155,000  
Link to Tax Credit Agreement: <http://bit.ly/northerncatileandstone>
61. West Kern Environmental Consulting LLC  
Industry: Environmental Consulting Services  
Primary Location(s): Bakersfield  
Employee Net Increase: 7  
Investment: \$283,086  
Amount of Tax Credit: \$150,000  
Link to Tax Credit Agreement: <http://bit.ly/westkernenvironmental>



62. Bluebird Freight Lines, Inc.  
Industry: Trucking Services  
Primary Location(s): Yuba City  
Employee Net Increase: 6  
Investment: \$555,000  
Amount of Tax Credit: \$150,000  
Link to Tax Credit Agreement: <http://bit.ly/bluebirdfreightlines>
63. VM Pharmacy, Inc.  
Industry: Pharmacy  
Primary Location(s): Long Beach  
Employee Net Increase: 4  
Investment: \$218,300  
Amount of Tax Credit: \$150,000  
Link to Tax Credit Agreement: <http://bit.ly/vmpharmacy>
64. Paragon Business Solutions LLC  
Industry: Accounting Services  
Primary Location(s): La Crescenta  
Employee Net Increase: 12  
Investment: \$20,250  
Amount of Tax Credit: \$150,000  
Link to Tax Credit Agreement: <http://bit.ly/paragonbusinesssolutions>
65. ACC-GWG LLC  
Industry: Food Processing and Distribution  
Primary Location(s): Williams  
Employee Net Increase: 5  
Investment: \$2,850,000  
Amount of Tax Credit: \$145,000  
Link to Tax Credit Agreement: <http://bit.ly/accgwglc>
66. 5 Point Detail, Inc.  
Industry: Automobile Detailing Services  
Primary Location(s): San Diego, Costa Mesa, Santa Clara, and West Hollywood  
Employee Net Increase: 15  
Investment: \$793,886  
Amount of Tax Credit: \$140,000  
Link to Tax Credit Agreement: <http://bit.ly/5pointdetail>



67. Geraci Media, Inc.  
Industry: Magazine Publishing  
Primary Location(s): Irvine  
Employee Net Increase: 17  
Investment: \$55,000  
Amount of Tax Credit: \$125,000  
Link to Tax Credit Agreement: <http://bit.ly/geracimedia>
68. Synder, Inc.  
Industry: Water Membrane Filtration Manufacturing  
Primary Location(s): Vacaville  
Employee Net Increase: 15  
Investment: \$4,036,822  
Amount of Tax Credit: \$120,000  
Link to Tax Credit Agreement: <http://bit.ly/synderinc>
69. Urban626 LLC  
Industry: Electric Scooter Manufacturing  
Primary Location(s): Pasadena and Southern California  
Employee Net Increase: 16  
Investment: \$262,000  
Amount of Tax Credit: \$115,000  
Link to Tax Credit Agreement: <http://bit.ly/urban626>
70. AMS HR Services LLC  
Industry: Management Consulting Services  
Primary Location(s): Santa Rosa and Napa County  
Employee Net Increase: 3  
Investment: \$44,940  
Amount of Tax Credit: \$105,000  
Link to Tax Credit Agreement: <http://bit.ly/amshrservices>
71. Ceutix Labs LLC  
Industry: Pharmaceutical Manufacturing and Testing  
Primary Location(s): Oceanside  
Employee Net Increase: 3  
Investment: \$313,000  
Amount of Tax Credit: \$105,000  
Link to Tax Credit Agreement: <http://bit.ly/ceutixlabs>



72. Lightpoint Scientific LLC  
Industry: Accident Recreation Services  
Primary Location(s): Culver City  
Employee Net Increase: 3  
Investment: \$111,992  
Amount of Tax Credit: \$100,000  
Link to Tax Credit Agreement: <http://bit.ly/lightpointscientific>
73. Fechter & Company, Certified Public Accountants  
Industry: Accounting Services  
Primary Location(s): Sacramento  
Employee Net Increase: 6  
Investment: \$1,560,000  
Amount of Tax Credit: \$100,000  
Link to Tax Credit Agreement: <http://bit.ly/fechterandcompany>
74. Sean T. Boyd & Associates P.C.  
Industry: Accounting Services  
Primary Location(s): Folsom  
Employee Net Increase: 3  
Investment: \$306,000  
Amount of Tax Credit: \$100,000  
Link to Tax Credit Agreement: <http://bit.ly/seantboyd>
75. Murti LLC  
Industry: Furniture Design and Manufacturing  
Primary Location(s): Torrance  
Employee Net Increase: 9  
Investment: \$85,000  
Amount of Tax Credit: \$100,000  
Link to Tax Credit Agreement: <http://bit.ly/murtillc>
76. True Light Electric, Inc.  
Industry: Electrical Contracting Services  
Primary Location(s): La Mesa  
Employee Net Increase: 4  
Investment: \$75,000  
Amount of Tax Credit: \$100,000  
Link to Tax Credit Agreement: <http://bit.ly/truelightelectric>





77. Croma Vera Wines, Inc.  
Industry: Winery  
Primary Location(s): San Luis Obispo  
Employee Net Increase: 4  
Investment: \$380,780  
Amount of Tax Credit: \$90,812  
Link to Tax Credit Agreement: <http://bit.ly/cromavera>
78. Mazzei Injector Co. LLC  
Industry: Water Treatment Technology Research and Development  
Primary Location(s): Bakersfield  
Employee Net Increase: 4  
Investment: \$5,500  
Amount of Tax Credit: \$90,000  
Link to Tax Credit Agreement: <http://bit.ly/mazzeiinjector>
79. Royal Summit, Inc.  
Industry: Metal Box Manufacturing  
Primary Location(s): Modesto  
Employee Net Increase: 5  
Investment: \$2,100,000  
Amount of Tax Credit: \$90,000  
Link to Tax Credit Agreement: <http://bit.ly/royalsummit>
80. Dougherty CPAs, Inc.  
Industry: Accounting Services  
Primary Location(s): Stockton  
Employee Net Increase: 3  
Investment: \$113,028  
Amount of Tax Credit: \$80,000  
Link to Tax Credit Agreement: <http://bit.ly/doughertycpas>
81. SAFECHECKS  
Industry: Business Check Manufacturing  
Primary Location(s): Canoga Park  
Employee Net Increase: 6  
Investment: \$10,000  
Amount of Tax Credit: \$80,000  
Link to Tax Credit Agreement: <http://bit.ly/safechecks>



82. California Cloth Foundry, Inc.  
Industry: Clothing and Apparel Manufacturing  
Primary Location(s): San Francisco and Los Angeles County  
Employee Net Increase: 13  
Investment: \$  
Amount of Tax Credit: \$75,000  
Link to Tax Credit Agreement: <http://bit.ly/californiaclothfoundry>
83. Design Swagg, Inc.  
Industry: Apparel and Accessory Manufacturing and Distribution  
Primary Location(s): San Diego  
Employee Net Increase: 5  
Investment: \$  
Amount of Tax Credit: \$72,000  
Link to Tax Credit Agreement: <http://bit.ly/designswagg>
84. John Hawley Wines, Inc.  
Industry: Winery  
Primary Location(s): Healdsburg  
Employee Net Increase: 2  
Investment: \$99,750  
Amount of Tax Credit: \$70,000  
Link to Tax Credit Agreement: <http://bit.ly/johnhawleywines>
85. Todd Sloat Biological Consulting, Inc.  
Industry: Environmental Consulting Services  
Primary Location(s): McArthur  
Employee Net Increase: 2  
Investment: \$65,000  
Amount of Tax Credit: \$50,000  
Link to Tax Credit Agreement: <http://bit.ly/toddsloatbiologicalconsulting>
86. TRobertson Consulting  
Industry: Information Technology Consulting Services  
Primary Location(s): Rancho Cordova and Cameron Park  
Employee Net Increase: 4  
Investment: \$14,000  
Amount of Tax Credit: \$50,000  
Link to Tax Credit Agreement: <http://bit.ly/trobertsonconsulting>



87. Rosemarie Drieslein  
Industry: Accounting Services  
Primary Location(s): Whittier  
Employee Net Increase: 4  
Investment: \$60,000  
Amount of Tax Credit: \$40,000  
Link to Tax Credit Agreement: <http://bit.ly/rosemariedrieslein>
88. Flight Light, Inc.  
Industry: Industrial Lighting Manufacturing  
Primary Location(s): Sacramento  
Employee Net Increase: 6  
Investment: \$65,000  
Amount of Tax Credit: \$30,000  
Link to Tax Credit Agreement: <http://bit.ly/flightlightinc>
89. Stephanie Chew  
Industry: Insurance Agencies and Brokerages  
Primary Location(s): Whittier  
Employee Net Increase: 3  
Investment: \$542,500  
Amount of Tax Credit: \$20,000  
Link to Tax Credit Agreement: <http://bit.ly/stephaniechew>
90. The HVAC Guys  
Industry: Heating and Air-Conditioning Installation and Repair Services  
Primary Location(s): La Habra  
Employee Net Increase: 4  
Investment: \$108,000  
Amount of Tax Credit: \$20,000  
Link to Tax Credit Agreement: <http://bit.ly/thehvacguys>

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**The California Competes Tax Credit Committee also APPROVED the following recommendations for California Competes Tax Credit agreement termination and credit recapture:**

1. Ultragenyx Pharmaceutical, Inc.  
 Industry: Pharmaceutical Research and Development  
 Primary Location(s): Novato  
 Amount of Tax Credit Awarded: \$2,100,000  
 Amount of Tax Credit to be Recaptured: \$2,100,000  
 Link to Tax Credit Agreement to be Terminated: <http://bit.ly/1hKwQkO>  
 Reason for Agreement Termination and Credit Recapture:

Ultragenyx Pharmaceutical, Inc. has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.

2. Pristine Sun LLC  
 Industry: Renewable Energy Services  
 Primary Location(s): San Francisco, Auberry, Biggs, Corning, and Winton  
 Amount of Tax Credit Awarded: \$1,750,000  
 Amount of Tax Credit to be Recaptured: \$1,750,000  
 Link to Tax Credit Agreement to be Terminated: <http://bit.ly/PristineSun>  
 Reason for Agreement Termination and Credit Recapture:

Pristine Sun LLC has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.



- 3. ISO Nano International LLC dba BST NanoCarbon  
 Industry: High-Tech Commercial Fiber Design and Manufacturing  
 Primary Location(s): Temecula and San Diego  
 Amount of Tax Credit Awarded: \$1,450,000  
 Amount of Tax Credit to be Recaptured: \$1,450,000  
 Link to Tax Credit Agreement to be Terminated: <http://bit.ly/1n2CSuu>  
 Reason for Agreement Termination and Credit Recapture:

GO-Biz has determined that BST ISO Nano International LLC (ISO Nano) will not achieve its Milestones and is in material breach of the Agreement. Accordingly, GO-Biz recommends that the CCTC Committee terminate the Agreement between GO-Biz and ISO Nano and recapture its CCTC.

- 4. Graphic Packaging International, Inc.  
 Industry: Food and Beverage Packaging Design and Manufacturing  
 Primary Location(s): Oroville, Irvine, and Santa Clara  
 Amount of Tax Credit Awarded: \$1,150,000  
 Amount of Tax Credit to be Recaptured: \$1,150,000  
 Link to Tax Credit Agreement to be Terminated: <http://bit.ly/1l1rYSK>  
 Reason for Agreement Termination and Credit Recapture:

Graphic Packaging International, Inc. has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.

- 5. Canyon Plastics, Inc.  
 Industry: Plastics Container Manufacturing  
 Primary Location(s): Valencia  
 Amount of Tax Credit Awarded: \$350,000  
 Amount of Tax Credit to be Recaptured: \$350,000  
 Link to Tax Credit Agreement to be Terminated: <http://bit.ly/canyonplasticsinc>  
 Reason for Agreement Termination and Credit Recapture:

Canyon Plastics, Inc. has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.



6. Digital Telepathy, Inc.

Industry: Web and Product Design and Marketing Services

Primary Location(s): San Diego

Amount of Tax Credit Awarded: \$275,000

Amount of Tax Credit to be Recaptured: \$275,000

Link to Tax Credit Agreement to be Terminated: <http://bit.ly/digitaltelepathyinc>

Reason for Agreement Termination and Credit Recapture:

Digital Telepathy, Inc. has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.

7. Brown Bear Digital, Inc.

Industry: IT Digital Marketing Consulting Services

Primary Location(s): Solana Beach

Amount of Tax Credit Awarded: \$200,000

Amount of Tax Credit to be Recaptured: \$200,000

Link to Tax Credit Agreement to be Terminated: <http://bit.ly/BrownBearDigital>

Reason for Agreement Termination and Credit Recapture:

Brown Bear Digital, Inc. has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.

8. Media3sixty LLC

Industry: Video Production

Primary Location(s): Sacramento

Amount of Tax Credit Awarded: \$110,000

Amount of Tax Credit to be Recaptured: \$110,000

Link to Tax Credit Agreement to be Terminated: <http://bit.ly/Media3Sixty>

Reason for Agreement Termination and Credit Recapture:

Media3sixty LLC has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.



9. Amsert Group LLC

Industry: Baking Supplies Manufacturing and Distribution

Primary Location(s): Fullerton

Amount of Tax Credit Awarded: \$100,000

Amount of Tax Credit to be Recaptured: \$100,000

Link to Tax Credit Agreement to be Terminated: <http://bit.ly/AmsertGroup>

Reason for Agreement Termination and Credit Recapture:

Amsert Group LLC has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.

10. Swanson Hulling, Inc.

Industry: Food Processing

Primary Location(s): Turlock

Amount of Tax Credit Awarded: \$48,000

Amount of Tax Credit to be Recaptured: \$48,000

Link to Tax Credit Agreement to be Terminated: <http://bit.ly/SwansonHulling>

Reason for Agreement Termination and Credit Recapture:

Swanson Hulling, Inc. has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.

11. Melcon, Inc.

Industry: Site Preparation Contractors

Primary Location(s): West Sacramento

Amount of Tax Credit Awarded: \$35,000

Amount of Tax Credit to be Recaptured: \$35,000

Link to Tax Credit Agreement to be Terminated: <http://bit.ly/Melcon>

Reason for Agreement Termination and Credit Recapture:

Melcon, Inc. has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.



12. Vertical Earthworks, Inc.

Industry: Site Preparation Contractors

Primary Location(s): Newport Beach

Amount of Tax Credit Awarded: \$20,000

Amount of Tax Credit to be Recaptured: \$20,000

Link to Tax Credit Agreement to be Terminated: <http://bit.ly/VerticalEarthworks>

Reason for Agreement Termination and Credit Recapture:

Vertical Earthworks, Inc. has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.

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