



California Competes Tax Credit Program

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Committee Meeting

**Thursday, April 11, 2019
1:30 p.m.**

Department of Food and Agriculture
Auditorium
1220 N Street
Sacramento, CA 95814

And (via teleconference)
Fontana City Hall
Executive Conference Room
8353 Sierra Avenue
Fontana, CA 92335

MEMBERS:

Lenny Mendonca, *Chair
Director
Governor's Office of Business
and Economic Development*

Fiona Ma
State Treasurer

Keely Bosler, *Director
Department of Finance*

Denise Zapata, *Appointee of
the Senate Committee on Rules*

Madeline Janis, *Appointee of
the Speaker of the Assembly*

UPDATE: The California Competes Tax Credit Committee APPROVED the following agreements on

April 11, 2019

1. Brex, Inc.
Industry: Financial Services
Primary Location(s): San Francisco
Employee Net Increase: 782
Investment: \$20,147,900
Amount of Tax Credit: \$10,000,000
Link to Tax Credit Agreement: <http://bit.ly/brexinc>

2. California Ethanol & Power LLC
Industry: Ethanol / Biofuel Manufacturing
Primary Location(s): Brawley
Employee Net Increase: 692
Investment: \$589,330,000
Amount of Tax Credit: \$10,000,000
Link to Tax Credit Agreement: <http://bit.ly/caethanolandpower>



3. Cubic Corporation
Industry: Transportation and Communication Technology and Software Development
Primary Location(s): San Diego
Employee Net Increase: 300
Investment: \$113,765,000
Amount of Tax Credit: \$8,500,000
Link to Tax Credit Agreement: <http://bit.ly/cubiccorp>

4. Ancestry.com Operations, Inc.
Industry: Online Genealogy and DNA Services
Primary Location(s): San Francisco
Employee Net Increase: 281
Investment: \$3,000,000
Amount of Tax Credit: \$5,000,000
Link to Tax Credit Agreement: <http://bit.ly/ancestrydotcomsecondagreement>

5. SAFC Carlsbad, Inc.
Industry: Biopharmaceutical Research and Development and Manufacturing
Primary Location(s): Carlsbad
Employee Net Increase: 116
Investment: \$91,040,001
Amount of Tax Credit: \$4,000,000
Link to Tax Credit Agreement: <http://bit.ly/safccarlsbad>

6. Uniformity Labs, Inc.
Industry: 3D Printing Materials Manufacturing
Primary Location(s): Fremont, Hayward, and Unknown
Employee Net Increase: 138
Investment: \$47,132,000
Amount of Tax Credit: \$4,000,000
Link to Tax Credit Agreement: <http://bit.ly/uniformitylabs>

7. Avexis, Inc.
Industry: Biotechnology Research and Development
Primary Location(s): San Diego
Employee Net Increase: 121
Investment: \$30,000,000
Amount of Tax Credit: \$3,000,000
Link to Tax Credit Agreement: <http://bit.ly/avexisinc>



8. Glaukos Corporation
Industry: Medical Device Manufacturing
Primary Location(s): Aliso Viejo and San Clemente
Employee Net Increase: 191
Investment: \$40,500,000
Amount of Tax Credit: \$3,000,000
Link to Tax Credit Agreement: <http://bit.ly/glaukoscorp>

9. AssetMark Financial, Inc.
Industry: Software Development and Management Consulting Services
Primary Location(s): Concord and Encino
Employee Net Increase: 210
Investment: \$19,079,000
Amount of Tax Credit: \$2,750,000
Link to Tax Credit Agreement: <http://bit.ly/assetmarkfinancial>

10. ePac Los Angeles LLC
Industry: Food and Beverage Packaging Design and Manufacturing
Primary Location(s): Riverside or Chino
Employee Net Increase: 73
Investment: \$6,580,000
Amount of Tax Credit: \$2,300,000
Link to Tax Credit Agreement: <http://bit.ly/epacla>

11. Bitchin, Inc.
Industry: Food Manufacturing
Primary Location(s): Carlsbad and Unknown
Employee Net Increase: 76
Investment: \$372,000
Amount of Tax Credit: \$1,750,000
Link to Tax Credit Agreement: <http://bit.ly/bitchininc>

12. Sovereign Lending Group Incorporated
Industry: Consumer Lending
Primary Location(s): Costa Mesa
Employee Net Increase: 474
Investment: \$1,355,000
Amount of Tax Credit: \$1,737,143
Link to Tax Credit Agreement: <http://bit.ly/sovereignlending>



13. Meals for All, Inc.

Industry: Emergency Nutrition Program Services

Primary Location(s): Sacramento County

Employee Net Increase: 32

Investment: \$574,000

Amount of Tax Credit: \$1,000,000

Link to Tax Credit Agreement: <http://bit.ly/mealsforall>

14. Sovena USA, Inc.

Industry: Food Manufacturing

Primary Location(s): Modesto

Employee Net Increase: 27

Investment: \$16,900,000

Amount of Tax Credit: \$1,000,000

Link to Tax Credit Agreement: <http://bit.ly/sovenausainc>

15. Eddy Pump Corporation

Industry: Construction Equipment Manufacturing

Primary Location(s): El Cajon

Employee Net Increase: 30

Investment: \$8,525,000

Amount of Tax Credit: \$900,000

Link to Tax Credit Agreement: <http://bit.ly/eddyump>

16. Graham Packaging PET Technologies, Inc.

Industry: Plastic Container Manufacturing

Primary Location(s): Modesto

Employee Net Increase: 24

Investment: \$9,281,211

Amount of Tax Credit: \$830,000

Link to Tax Credit Agreement: <http://bit.ly/grahampackaging>

17. Star Manu LLC

Industry: Cosmetics Manufacturing

Primary Location(s): Riverside, San Bernardino, or San Diego county

Employee Net Increase: 93

Investment: \$2,720,000

Amount of Tax Credit: \$830,000

Link to Tax Credit Agreement: <http://bit.ly/starmanu>



18. QC Manufacturing, Inc.

Industry: Whole House Fan Manufacturing

Primary Location(s): Temecula

Employee Net Increase: 100

Investment: \$1,385,968

Amount of Tax Credit: \$750,000

Link to Tax Credit Agreement: <http://bit.ly/qcmanufacturing>

19. Kingspan Insulated Panels, Inc.

Industry: Metal Products Manufacturing

Primary Location(s): Modesto

Employee Net Increase: 35

Investment: \$17,100,000

Amount of Tax Credit: \$725,000

Link to Tax Credit Agreement: <http://bit.ly/kingspaninsulatedpanels>

20. Lumitron Holdings, Inc.

Industry: Medical Device Manufacturing

Primary Location(s): Irvine

Employee Net Increase: 37

Investment: \$6,700,000

Amount of Tax Credit: \$700,000

Link to Tax Credit Agreement: <http://bit.ly/lumitron>

21. Berber Food Manufacturing, Inc.

Industry: Food Manufacturing

Primary Location(s): Elk Grove and San Leandro

Employee Net Increase: 33

Investment: \$26,942,561

Amount of Tax Credit: \$675,000

Link to Tax Credit Agreement: <http://bit.ly/berberfood>

22. Sphere Alliance, Inc.

Industry: Aerospace Component Manufacturing

Primary Location(s): Riverside or Banning

Employee Net Increase: 73

Investment: \$4,520,000

Amount of Tax Credit: \$600,000

Link to Tax Credit Agreement: <http://bit.ly/spherealliance>



23. Monarch Green, Inc.
Industry: Liquid Containment Products Manufacturing
Primary Location(s): Santa Ana and Unknown
Employee Net Increase: 35
Investment: \$5,065,000
Amount of Tax Credit: \$589,628
Link to Tax Credit Agreement: <http://bit.ly/monarchgreen>
24. Rastaclat LLC
Industry: Jewelry Manufacturing
Primary Location(s): Lakewood
Employee Net Increase: 25
Investment: \$300,000
Amount of Tax Credit: \$525,000
Link to Tax Credit Agreement: <http://bit.ly/rastaclatllc>
25. Cloacina LLC
Industry: Wastewater Treatment Equipment Manufacturing
Primary Location(s): Arroyo Grande
Employee Net Increase: 20
Investment: \$230,950
Amount of Tax Credit: \$500,000
Link to Tax Credit Agreement: <http://bit.ly/cloacinallc>
26. Lynx Grills, Inc.
Industry: Barbecue Grill Manufacturing
Primary Location(s): Downey
Employee Net Increase: 46
Investment: \$900,000
Amount of Tax Credit: \$500,000
Link to Tax Credit Agreement: <http://bit.ly/lynxgrills>
27. Clerprem USA Corp.
Industry: Vehicle Seat Manufacturing
Primary Location(s): Sacramento
Employee Net Increase: 18
Investment: \$380,000
Amount of Tax Credit: \$380,000
Link to Tax Credit Agreement: <http://bit.ly/clerpremusa>



28. Universal Meditech, Inc.
Industry: Medical Device Manufacturing
Primary Location(s): Fresno
Employee Net Increase: 15
Investment: \$90,000
Amount of Tax Credit: \$360,000
Link to Tax Credit Agreement: <http://bit.ly/universalmeditech>
29. Do It American Mfg Company LLC
Industry: Metal Products Manufacturing
Primary Location(s): Corona
Employee Net Increase: 31
Investment: \$1,600,000
Amount of Tax Credit: \$300,000
Link to Tax Credit Agreement: <http://bit.ly/doitamericana>
30. WFO Concepts
Industry: Automotive Parts Manufacturing
Primary Location(s): Grass Valley and Auburn
Employee Net Increase: 19
Investment: \$2,593,905
Amount of Tax Credit: \$300,000
Link to Tax Credit Agreement: <http://bit.ly/wfoconcepts>
31. United Pacific Industries, Inc.
Industry: Online Automotive Parts Merchant
Primary Location(s): Long Beach
Employee Net Increase: 23
Investment: \$3,650,000
Amount of Tax Credit: \$230,000
Link to Tax Credit Agreement: <http://bit.ly/unitedpacificindustries>
32. The Broken Token LLC
Industry: Board Game Accessories Manufacturing
Primary Location(s): Escondido
Employee Net Increase: 14
Investment: \$350,000
Amount of Tax Credit: \$150,000
Link to Tax Credit Agreement: <http://bit.ly/thebrokentoken>



33. Sidus Solutions LLC

Industry: Camera Manufacturing

Primary Location(s): San Diego

Employee Net Increase: 17

Investment: \$420,000

Amount of Tax Credit: \$125,000

Link to Tax Credit Agreement: <http://bit.ly/sidussolutions>

34. Waddle & Friends, Inc.

Industry: Online Retail Warehouse and Distribution

Primary Location(s): Sacramento County

Employee Net Increase: 15

Investment: \$1,850,000

Amount of Tax Credit: \$100,000

Link to Tax Credit Agreement: <http://bit.ly/waddleandfriends>

35. Mule, Inc.

Industry: Accessories Manufacturing

Primary Location(s): National City or San Diego County

Employee Net Increase: 5

Investment: \$60,000

Amount of Tax Credit: \$56,000

Link to Tax Credit Agreement: <http://bit.ly/muleinc>

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The California Competes Tax Credit Committee also APPROVED the following recommendations for California Competes Tax Credit agreement termination and credit recapture:

1. CE&P Imperial Valley 1 LLC
 Industry: Ethanol / Biofuel Manufacturing
 Primary Location(s): Brawley
 Amount of tax Credit Awarded: \$3,100,000
 Amount of Tax Credit Recaptured: \$3,100,000
 Link to Tax Credit Agreement to be Terminated: <http://bit.ly/TBxupB>
 Reason for Agreement Termination and Credit Recapture:

CE&P Imperial Valley 1 LLC's California Competes Tax Credit Agreement expired at the end of its 2018 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

2. Zacky & Sons Poultry LLC
 Industry: Poultry Processing
 Primary Location(s): Stockton and Corcoran
 Amount of tax Credit Awarded: \$800,000
 Amount of Tax Credit Recaptured: \$800,000
 Link to Tax Credit Agreement to be Terminated: <http://bit.ly/zackyandsons>
 Reason for Agreement Termination and Credit Recapture:

Zacky & Sons Poultry LLC has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit Agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.

3. Omni Consulting Solutions LLC
 Industry: Military, Defense, and Aerospace Consulting
 Primary Location(s): El Segundo
 Amount of tax Credit Awarded: \$500,000
 Amount of Tax Credit Recaptured: \$150,000
 Link to Tax Credit Agreement to be Terminated: <http://bit.ly/omniconsulting>
 Reason for Agreement Termination and Credit Recapture:

Omni Consulting Solutions LLC's California Competes Tax Credit Agreement expired at the end of its 2018 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.



4. East Bay Ophthalmology, Inc.

Industry: Ophthalmologic Surgery and Related Services

Primary Location(s): Pinole

Amount of tax Credit Awarded: \$400,000

Amount of Tax Credit Recaptured: \$240,000

Link to Tax Credit Agreement to be Terminated: <http://bit.ly/eastbayophthalmology>

Reason for Agreement Termination and Credit Recapture:

East Bay Ophthalmology, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2018 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

5. Kurios, Inc.

Industry: Solar Power Installation and Repair Services

Primary Location(s): Manteca

Amount of tax Credit Awarded: \$100,000

Amount of Tax Credit Recaptured: \$15,000

Link to Tax Credit Agreement to be Terminated: <http://bit.ly/kuriosinc>

Reason for Agreement Termination and Credit Recapture:

Kurios, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2018 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

6. Royal Summit, Inc.

Industry: Metal Box Manufacturing

Primary Location(s): Modesto

Amount of tax Credit Awarded: \$90,000

Amount of Tax Credit Recaptured: \$90,000

Link to Tax Credit Agreement to be Terminated: <http://bit.ly/royalsummit>

Reason for Agreement Termination and Credit Recapture:

Royal Summit, Inc. has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit Agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.



7. Development Group, Inc.

Industry: Computer Systems Management and Design Services

Primary Location(s): Redding

Amount of tax Credit Awarded: \$80,000

Amount of Tax Credit Recaptured: \$50,000

Link to Tax Credit Agreement to be Terminated: <http://bit.ly/developmentgroup>

Reason for Agreement Termination and Credit Recapture:

Development Group, Inc.'s California Competes Tax Credit Agreement expired at the end of its 2018 tax year which was the final year to achieve the milestones and claim any corresponding credit. Any credit not earned by the completion of the agreement must be recaptured in order to be made available to other California businesses.

8. Superior Computer Products LLC

Industry: Computer and Printer Distribution

Primary Location(s): Simi Valley

Amount of tax Credit Awarded: \$50,000

Amount of Tax Credit Recaptured: \$50,000

Link to Tax Credit Agreement to be Terminated: <http://bit.ly/SuperiorComputerProducts>

Reason for Agreement Termination and Credit Recapture:

Superior Computer Products LLC has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit Agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.

9. Fine Construction, Inc.

Industry: Construction Services

Primary Location(s): Truckee

Amount of tax Credit Awarded: \$40,000

Amount of Tax Credit Recaptured: \$40,000

Link to Tax Credit Agreement to be Terminated: <http://bit.ly/fineconstruction>

Reason for Agreement Termination and Credit Recapture:

Fine Construction, Inc. has indicated that it will not be carrying out its business as contemplated in its approved California Competes Tax Credit Agreement and has requested the termination of its agreement to allow the credit to be made available to other California businesses.